

# Case Study

## How Mölnlycke Cut Data Lag by 80% and Saved 25 Hours Weekly With CapStorm

**Client:** Mölnlycke

**Industry:** Manufacturing

**Company Size:** 1,000-5,000

**CapStorm Solution Used:** CS:Enable

### Overview

Mölnlycke, a leader in medical solutions needed a way to integrate and manage its Salesforce data within Snowflake to gain a comprehensive view of customer interactions and operational data.

### Problem

Despite a robust IT infrastructure, Mölnlycke faced significant challenges integrating Salesforce data into Snowflake:

- **Data Integration Limitations:** Existing tools could not support real-time, high-frequency updates and struggled as Salesforce and Veeva structures evolved.
- **Scalability Issues:** Frequent schema changes required manual reconfigurations, slowing data access and impacting productivity.
- **Operational Inefficiencies:** Manual processes for managing data updates increased IT workload, diverting focus from strategic initiatives.

Addressing these challenges was essential for Mölnlycke to support growth and maintain data integrity.

### Solution

CapStorm's CS:Enable solution addressed Mölnlycke's integration needs with minimal disruption. Key components included:

- **Automated Schema Mirroring:** Near real-time updates to Salesforce and Veeva structures were mirrored in Snowflake, eliminating manual adjustments and enabling effortless scaling.
- **Near Real-Time Data Replication:** High-frequency data extraction captured and replicated new records almost instantly, ensuring access to up-to-date information.
- **Multi-Destination Support:** CopyStorm replicated data to Snowflake and SQL Server on Azure, enhancing data storage flexibility and accessibility.

### Results

- **Greater Data Visibility:** A unified view of critical data in Snowflake improved decision-making.
- **Faster Data Access:** Data delays were reduced by over 80%, from 24 hours to under 5 minutes.
- **Increased Efficiency:** Automation saved IT teams 25 hours per week, allowing more focus on strategic projects.
- **Seamless Scalability:** Managed schema changes without downtime, supporting continuous growth.

### Conclusion

By leveraging CapStorm's CS:Enable solution, Mölnlycke enhanced its data management with real-time visibility, increased efficiency, and seamless scalability. This empowered the company to make better decisions and maintain continuous growth with secure and reliable data integration.